Case Study

Leading Cloud Provider & Votiro Cloud





About Leading Cloud Provider

This Company is a leading cloud computing solution provider that offers a broad range of web services, including VPS and dedicated servers. The Company has a strong global presence, with operations in Europe, North America, and Asia. It is recognized for its excellent customer service and has received high customer satisfaction ratings.

The Company history dates back over 20 years to its founding. Since then, it has grown to become one of the most prominent hosting providers in Europe and one of the largest in the world based on the number of physical servers. It is well known for having some of the largest data centers in the world by surface area.

The Company aims to empower businesses to succeed in the digital world by providing reliable, secure, and scalable cloud infrastructure solutions. It offers extensive services, including web hosting, cloud storage, email solutions, and domain names.

Try Votiro Cloud

Schedule a demo today to learn how Votiro can secure your environment from threats delivered via files.

Challenges for Leading Cloud Company

The Company needed to accept files and content from partners and customers without the risk of potential hidden threats. The Company implemented a document sanitization solution to help, but faced significant challenges with this existing solution, which was open-source and had limited capabilities across file types.

Leading Cloud Provider & Votiro Cloud at a Glance

Before Votiro

- Previous solution leveraged open-source software that was poorly updated and required manual processes.
- Solution did not scale well for large volumes of data.
- Lack of professional software support left teams managing issues on their own

After Votiro

- Seamless solution removes manual processes, automatically sanitizing all data without the need for user intervention.
- Cloud-based solution automatically scales to accommodate the load, so users are not left waiting for data to process.
- Disarming content is Votiro's focus, ensuring that it is consistently updated, improving performance and features throughout its lifecycle.

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Leading Cloud Provider & Votiro Cloud



Challenges for Leading Cloud Company

Limited Functionality

Despite preserving content and formatting, this open-source solution could not handle additional functionality, such as sanitizing macros, leaving the customer's files vulnerable. The existing solution was also only limited to a small amount of file types. The Company needed to accept many types of files and content, including macroembedded excels, video files, and various text documents in order to conduct business globally and create revenue.

Scaling Issues

One of the biggest challenges the Company faced was the instability of the existing solution's API, which required a command-line implementation. This limitation made the open-source solution difficult to scale, especially for large volumes of files, and also required manual user intervention, which could lead to files being accidentally or deliberately skipped during the sanitization process.

Limited Resources for Manual Maintenance or Interventions

The Company also required a solution that would eliminate the need for manual intervention, reducing the risk of errors and ensuring that all files were consistently sanitized.

Votiro helps Cloud Company Secure Email Files at Scale without Interrupting Business Operations

The Company found a comprehensive solution with Votiro Cloud for Email, rather than requiring a complex cloud deployment used by other solutions. Votiro Cloud underwent a rigorous selection process, including ten months of technical and commercial testing, before being selected as the best solution to meet the customer's needs. The Company deployed Votiro on its private cloud environment.

Seamless API Integration

One of the key advantages of Votiro Cloud is its integration with the Company's existing email solution via API. This integration creates a seamless and frictionless sanitization pipeline that requires no enduser intervention, allowing for the automatic and thorough sanitization of all files that pass through email. This streamlined process reduces the risk of human error and eliminates the need for administrative oversight, freeing up staff to focus on high-value tasks.

No Manual Updates or Maintenance Needed Votiro's sole focus is Votiro Cloud. Therefore, the solution has frequent updates and feature improvements without making major configuration changes or requiring long outages. The Company was invited to shape the roadmap and advise on the product's future direction.

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Safe Files. Votiro disarms all content without the need for Antivirus or signature-based detection, rebuilding files with only known-safe components.



Delivered Seamlessly. API-based plug and play integration allows Votiro to work without changing existing infrastructure.



At Massive Scale. Votiro Cloud scales up and down to accommodate the needs of the Company and its hundreds of customers, ensuring that work never stops due to security risks.

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Votiro helps Cloud Company Secure Email Files at Scale without Interrupting Business Operations

No Disruption to Customer's Email

Votiro Cloud operates invisibly to end-users as part of the email pipeline, creating a genuinely zero-trust protection environment. This means that the sanitization process occurs automatically and in the background, with no need for end-users to take any action or even to remember to launch the sanitization process. This approach ensures that every file that passes through email is automatically and comprehensively sanitized, preventing threats from slipping through, even those appearing to come from trusted third parties.

In addition to offering a comprehensive solution for inhouse use, the Company is also exploring opportunities to provide Votiro Cloud to their customers. By leveraging Votiro Cloud's advanced content disarming technology, the company can eliminate file-borne zero-day threats, and protect its customers' data and systems against a broad range of emerging malware.

Votiro Cloud provided the Company with an innovative and robust solution that overcame the limitations of their previous solution, providing a frictionless and automated sanitization pipeline. With Votiro Cloud, the Company can ensure the comprehensive protection of their data and systems while reducing the risk of human error and freeing up staff to focus on higher-value tasks.

Votiro helps keep Cloud Services Companies Safe from Known and Hidden Malware Threats

- ✓ Keeps business running
- ✓ Eliminates cyber risks from file-borne threats
- ✓ Seamless integration with existing IT investments

Really easy to manage your dashboard...this is how a modern product should look! And it's easy to integrate.

- Leading Cloud Provider

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About Votiro

Votiro is a Zero Trust Content Security company trusted by industry leaders around the world to deliver billions of safe files between commercial and government organizations, their employees, and the customers that rely on them. The Votiro Cloud solution is an open-API that detects, disarms, and analyzes content at the speed of business – delivering teams with fully-functional files, reduced risk, lower costs, and increased productivity. Votiro Cloud proactively eliminates file-borne threats targeting email environments, collaboration platforms, data lakes, supply chains, web downloads, B2C digital interactions, and more

Votiro is headquartered in Austin, TX, with offices in Australia, Israel, and Singapore. Votiro Cloud is SOC 2 Type II compliant and certified by the international standard of Common Criteria for Information Technology Security Evaluation (ISO/IEC 15408). Learn more at www.votiro.com